

# Future-proof video surveillance

## | Cape May County | USA

With many sites spread across the 267 square miles that make up Cape May County, New Jersey, it is challenging for the county government to manage a growing network of widely distributed surveillance

cameras. These cameras need to work 24/7 to help protect the community's residents, visitors and critical infrastructure. Another consideration is that some cameras are located in rural, low-bandwidth areas.





## The challenge

Responsibility falls to Cape May County Network Administrator Dan Gilbert, who has managed and engineered the government's entire operations network since 2005.

He explained, "Every camera needs to be fully operational and recording non-stop, anywhere the public might be – from the playgrounds in our zoo to libraries, airports and squares. Our video management system is critical to the performance of the entire network."

Cape May County's 600 cameras are all IP based and are mostly from Axis, with a small number from Sony and other manufacturers. These cameras are connected to 11 servers and consume approximately 2.5 petabits of storage, with all recordings stored for at least 60 days.

## The solution

Cape May County has trusted Hexagon to meet its video management needs for more than 10 years. Gilbert explained how this long-term partnership began:

"We visited a nearby utility company to see how they managed video surveillance, and we were impressed with what we saw," he said. "The fact that they were at relying on the Hexagon's NiceVision solution to monitor their nuclear power plants gave us the confidence to use the same solution."



**With Qognify VMS we are future-proofing our surveillance network for many years to come."**

**Dan Gilbert**

Cape May County Network Administrator

### Fast facts

#### Vertical market

Critical infrastructure

#### Products

Qognify VMS



Gilbert said he evaluated several VMS solutions, but has always preferred Hexagon.

“We want to be sure we have the best system and offer the best value for money to the government. I tested many other VMSes, and even the early versions of NiceVision outperformed many of them,” he said.

The most recent upgrade began in early 2022 when the County became one of the first entities in the world to deploy Qognify VMS, an enterprise-class, next-generation open architecture VMS that delivers low total cost of ownership, business process support, advanced ecosystem integrations and cloud readiness.

## The result

Qognify VMS meets all of the County’s key requirements. It can handle 24/7 operations and is easy to manage, maintain and operate. Gilbert pointed to a major performance advantage of the new system, which has already been deployed at two of the six sites.

“One of the biggest advantages of Qognify VMS is that we can control everything from a single console. Video configuration, administration and the ability to view live videos are now all in one place,” he said.

“Qognify VMS works so smoothly,” he continued. This smoothness also extends to the quality of video playback. “It doesn’t matter if you’re watching video footage from a day or a week ago. We have extremely smooth, jitter-free frame-by-frame playback from every camera on the network. It made a huge difference in clarity and image quality.”

This improvement is even more impressive considering the bandwidth challenges of video networks, as the County operates a virtual private ethernet line and some areas experience bandwidth speeds as low as 20 Mbps.

Given the size of the county’s infrastructure, the upgrade to Qognify VMS took a phased approach, moving site by site.

“Due to the size of our infrastructure, it can feel like we are running our own little country,” said Gilbert.

The full transition to Qognify VMS is expected to be completed by the end of the year, while the county is simultaneously increasing the number of cameras in operation.

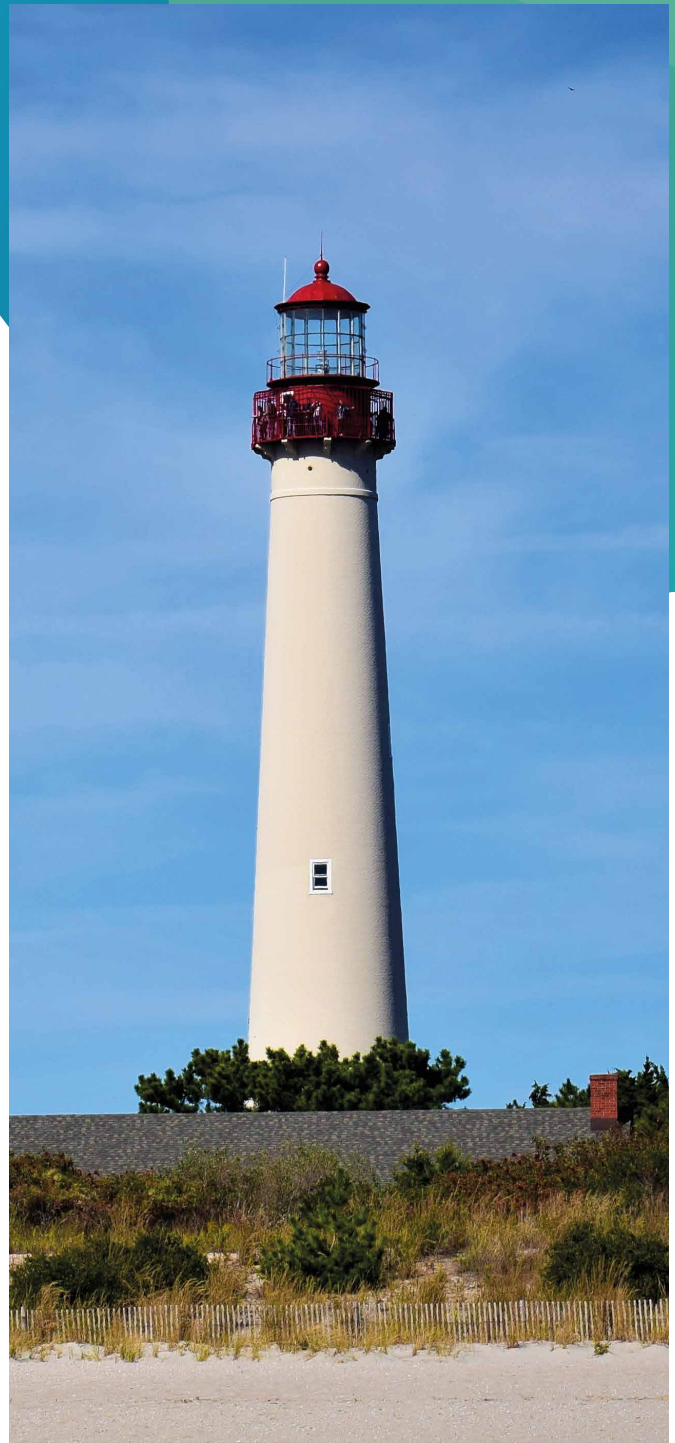
Looking forward, the relationship between Cape May County and Hexagon is strong as Qognify VMS provides additional functionality. This includes powerful two-way integrations with access control and intrusion detection systems as well as video analytics.

Additionally, as bandwidth increases across the county, there is opportunity to store video data in the cloud using Qognify Cloud Bridge to reduce the hardware footprint, achieve even greater resiliency and scale the already significant storage requirements as needed.



## The customer

Cape May County is the southernmost county in the U.S. state of New Jersey. With much of the county located on a scenic peninsula with 30 miles of sandy beaches, the year-round population of 95,000 swells to nearly 1 million in the summer months.



Hexagon is the global leader in digital reality solutions, combining sensor, software and autonomous technologies. We are putting data to work to boost efficiency, productivity, quality and safety across industrial, manufacturing, infrastructure, public sector and mobility applications. Our technologies are shaping production and people-related ecosystems to become increasingly connected and autonomous – ensuring a scalable, sustainable future.

Hexagon's Safety, Infrastructure & Geospatial division improves the resilience and sustainability of the world's critical services and infrastructure. Our solutions turn complex data about people, places and assets into meaningful information and capabilities for better, faster decision-making in public safety, utilities, defense, transportation and government.

Hexagon (Nasdaq Stockholm: HEXA B) has approximately 24,000 employees in 50 countries and net sales of approximately 5.2bn EUR. Learn more at [hexagon.com](https://www.hexagon.com) and follow us [@HexagonAB](https://twitter.com/HexagonAB).